

Message Text

UNCLASSIFIED

PAGE 01 MOSCOW 16034 101635Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----074300 111507Z /53

R 101633Z JUL 78
FM AMEMBASSY MOSCOW
TO USDOC WASHDC
INFO SECSTATE WASHDC 4123
AMCONSUL LENINGRAD

UNCLAS MOSCOW 16034

USDOC FOR BEWT/TDAD (STECHSCHULTE)

E.O. 11652: N/A
TAGS: BEXP, ETRD, UR
SUBJECT: CATERPILLAR TRACTOR WINS \$50 MILLION SALE

ACCORDING TO MOSCOW IBM REP, CATERPILLAR SIGNED
\$50 MILLION CONTRACT JULY 10 FOR SUPPLY OF D-9 DOZERS
AND SIDE PIPELAYERS. CATERPILLAR REPORTEDLY BEAT OUT
JAPANESE COMPETITION WHICH OFFERED 10 PERCENT LOWER
PRICES. ACCORDING TO SOURCE CATERPILLAR WON ON
QUOTE QUALITY UNQUOTE. WE HAVE NO RPT NO DETAILS
BUT UNDERSTAND CAT AGREED TO CREDIT TERMS. WILL
ATTEMPT TO OBTAIN MORE INFO. MATLOCK

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, TRACTORS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 10 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978MOSCOW16034
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780283-0725
Format: TEL
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780779/aaaacotu.tel
Line Count: 38
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 74766078-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2066641
Secure: OPEN
Status: NATIVE
Subject: CATERPILLAR TRACTOR WINS \$50 MILLION SALE ACCORDING TO MOSCOW IBM REP, CATERPILLAR SIGNED \$50 MILLION CONTRACT JULY 10 FOR SUPPLY OF D-9 DOZ
TAGS: BEXP, ETRD, UR
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/74766078-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014